



2010 Inquisiq R3/SkillSoft Bundle Pricing Guide

| 50 Seat (Users) Bundle Packages with Hosting for 1, 2 and 3 Year Terms | | | | | | | | | | | | |
|--|-------------------------------|--------------------------------|----------------------|---------------------------------|--------------------------------|--------------------------------|----------------------|---------------------------------|--------------------------------|--------------------------------|----------------------|---------------------------------|
| Number of Courses | 1-Year Commitment | | | | 2-Year Commitment | | | | 3-Year Commitment | | | |
| | 50 Seat List Price for 1 Year | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 50 Seat List Price for 2 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 50 Seat List Price for 3 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user |
| 10 | \$9,663.69 | \$8,697.32 | \$173.95 | \$17.39 | \$15,620.54 | \$14,058.49 | \$140.58 | \$14.06 | \$21,221.70 | \$19,099.53 | \$127.33 | \$12.73 |
| 20 | \$12,848.31 | \$11,563.48 | \$231.27 | \$11.56 | \$20,397.46 | \$18,357.71 | \$183.58 | \$9.18 | \$27,431.70 | \$24,688.53 | \$164.59 | \$8.23 |
| 30 | \$15,142.24 | \$13,628.02 | \$272.56 | \$9.09 | \$23,838.36 | \$21,454.52 | \$214.55 | \$7.15 | \$31,904.88 | \$28,714.39 | \$191.43 | \$6.38 |
| 40 | \$17,519.24 | \$15,767.32 | \$315.35 | \$7.88 | \$27,403.86 | \$24,663.47 | \$246.63 | \$6.17 | \$36,540.03 | \$32,886.03 | \$219.24 | \$5.48 |
| 50 | \$19,896.24 | \$17,906.62 | \$358.13 | \$7.16 | \$30,969.36 | \$27,872.42 | \$278.72 | \$5.57 | \$41,175.18 | \$37,057.66 | \$247.05 | \$4.94 |
| 60 | \$21,071.62 | \$18,964.46 | \$379.29 | \$6.32 | \$32,732.44 | \$29,459.20 | \$294.59 | \$4.91 | \$43,467.18 | \$39,120.46 | \$260.80 | \$4.35 |
| 70 | \$22,247.00 | \$20,022.30 | \$400.45 | \$5.72 | \$34,495.50 | \$31,045.95 | \$310.46 | \$4.44 | \$45,759.15 | \$41,183.24 | \$274.55 | \$3.92 |
| 80 | \$23,422.37 | \$21,080.13 | \$421.60 | \$5.27 | \$36,258.56 | \$32,632.70 | \$326.33 | \$4.08 | \$48,051.12 | \$43,246.01 | \$288.31 | \$3.60 |
| 90 | \$24,597.75 | \$22,137.98 | \$442.76 | \$4.92 | \$38,021.62 | \$34,219.46 | \$342.19 | \$3.80 | \$50,343.12 | \$45,308.81 | \$302.06 | \$3.36 |
| 100 | \$25,773.12 | \$23,195.81 | \$463.92 | \$4.64 | \$39,784.68 | \$35,806.21 | \$358.06 | \$3.58 | \$52,635.09 | \$47,371.58 | \$315.81 | \$3.16 |
| 110 | \$27,103.92 | \$24,393.53 | \$487.87 | \$4.44 | \$41,780.88 | \$37,602.79 | \$376.03 | \$3.42 | \$55,230.15 | \$49,707.14 | \$331.38 | \$3.01 |
| 120 | \$28,434.72 | \$25,591.25 | \$511.82 | \$4.27 | \$43,777.08 | \$39,399.37 | \$393.99 | \$3.28 | \$57,825.21 | \$52,042.69 | \$346.95 | \$2.89 |

| 100 Seat (Users) Bundle Packages with Hosting for 1, 2 and 3 Year Terms | | | | | | | | | | | | |
|---|--------------------------------|--------------------------------|----------------------|---------------------------------|---------------------------------|--------------------------------|----------------------|---------------------------------|---------------------------------|--------------------------------|----------------------|---------------------------------|
| Number of Courses | 1-Year Commitment | | | | 2-Year Commitment | | | | 3-Year Commitment | | | |
| | 100 Seat List Price for 1 Year | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 100 Seat List Price for 2 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 100 Seat List Price for 3 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user |
| 10 | \$15,219.30 | \$13,697.37 | \$136.97 | \$13.70 | \$24,553.96 | \$22,098.56 | \$110.49 | \$11.05 | \$33,315.15 | \$29,983.64 | \$99.95 | \$9.99 |
| 20 | \$20,576.50 | \$18,518.85 | \$185.19 | \$9.26 | \$32,589.76 | \$29,330.78 | \$146.65 | \$7.33 | \$43,761.69 | \$39,385.52 | \$131.29 | \$6.56 |
| 30 | \$24,063.40 | \$21,657.06 | \$216.57 | \$7.22 | \$37,820.10 | \$34,038.09 | \$170.19 | \$5.67 | \$50,561.13 | \$45,505.02 | \$151.68 | \$5.06 |
| 40 | \$26,670.14 | \$24,003.13 | \$240.03 | \$6.00 | \$41,730.22 | \$37,557.20 | \$187.79 | \$4.69 | \$55,644.27 | \$50,079.84 | \$166.93 | \$4.17 |
| 50 | \$29,276.88 | \$26,349.19 | \$263.49 | \$5.27 | \$45,640.32 | \$41,076.29 | \$205.38 | \$4.11 | \$60,727.44 | \$54,654.70 | \$182.18 | \$3.64 |
| 60 | \$31,208.51 | \$28,087.66 | \$280.88 | \$4.68 | \$48,537.76 | \$43,683.98 | \$218.42 | \$3.64 | \$64,494.09 | \$58,044.68 | \$193.48 | \$3.22 |
| 70 | \$33,140.14 | \$29,826.13 | \$298.26 | \$4.26 | \$51,435.20 | \$46,291.68 | \$231.46 | \$3.31 | \$68,260.77 | \$61,434.69 | \$204.78 | \$2.93 |
| 80 | \$35,071.76 | \$31,564.58 | \$315.65 | \$3.95 | \$54,332.64 | \$48,899.38 | \$244.50 | \$3.06 | \$72,027.45 | \$64,824.71 | \$216.08 | \$2.70 |
| 90 | \$37,003.39 | \$33,303.05 | \$333.03 | \$3.70 | \$57,230.08 | \$51,507.07 | \$257.54 | \$2.86 | \$75,794.10 | \$68,214.69 | \$227.38 | \$2.53 |
| 100 | \$38,935.01 | \$35,041.51 | \$350.42 | \$3.50 | \$60,127.52 | \$54,114.77 | \$270.57 | \$2.71 | \$79,560.78 | \$71,604.70 | \$238.68 | \$2.39 |
| 110 | \$41,671.00 | \$37,503.90 | \$375.04 | \$3.41 | \$64,231.50 | \$57,808.35 | \$289.04 | \$2.63 | \$84,895.95 | \$76,406.36 | \$254.69 | \$2.32 |
| 120 | \$44,406.99 | \$39,966.29 | \$399.66 | \$3.33 | \$68,335.50 | \$61,501.95 | \$307.51 | \$2.56 | \$90,231.15 | \$81,208.04 | \$270.69 | \$2.26 |

| 250 Seat (Users) Bundle Packages with Hosting for 1, 2 and 3 Year Terms | | | | | | | | | | | | |
|---|--------------------------------|--------------------------------|----------------------|---------------------------------|---------------------------------|--------------------------------|----------------------|---------------------------------|---------------------------------|--------------------------------|----------------------|---------------------------------|
| Number of Courses | 1-Year Commitment | | | | 2-Year Commitment | | | | 3-Year Commitment | | | |
| | 250 Seat List Price for 1 Year | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 250 Seat List Price for 2 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 250 Seat List Price for 3 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user |
| 10 | \$25,794.47 | \$23,215.02 | \$92.86 | \$9.29 | \$41,616.72 | \$37,455.05 | \$74.91 | \$7.49 | \$56,456.73 | \$50,811.06 | \$67.75 | \$6.77 |
| 20 | \$35,239.25 | \$31,715.33 | \$126.86 | \$6.34 | \$55,783.88 | \$50,205.49 | \$100.41 | \$5.02 | \$74,874.06 | \$67,386.65 | \$89.85 | \$4.49 |
| 30 | \$40,614.34 | \$36,552.91 | \$146.21 | \$4.87 | \$63,846.52 | \$57,461.87 | \$114.92 | \$3.83 | \$85,355.49 | \$76,819.94 | \$102.43 | \$3.41 |
| 40 | \$45,344.04 | \$40,809.64 | \$163.24 | \$4.08 | \$70,941.06 | \$63,846.95 | \$127.69 | \$3.19 | \$94,578.39 | \$85,120.55 | \$113.49 | \$2.84 |
| 50 | \$50,073.74 | \$45,066.37 | \$180.27 | \$3.61 | \$78,035.62 | \$70,232.06 | \$140.46 | \$2.81 | \$103,801.32 | \$93,421.19 | \$124.56 | \$2.49 |
| 60 | \$52,747.40 | \$47,472.66 | \$189.89 | \$3.16 | \$82,046.10 | \$73,841.49 | \$147.68 | \$2.46 | \$109,014.93 | \$98,113.44 | \$130.82 | \$2.18 |
| 70 | \$55,421.06 | \$49,878.95 | \$199.52 | \$2.85 | \$86,056.60 | \$77,450.94 | \$154.90 | \$2.21 | \$114,228.57 | \$102,805.71 | \$137.07 | \$1.96 |
| 80 | \$58,094.72 | \$52,285.25 | \$209.14 | \$2.61 | \$90,067.08 | \$81,060.37 | \$162.12 | \$2.03 | \$119,442.21 | \$107,497.99 | \$143.33 | \$1.79 |
| 90 | \$60,768.38 | \$54,691.54 | \$218.77 | \$2.43 | \$94,077.58 | \$84,669.82 | \$169.34 | \$1.88 | \$124,655.85 | \$112,190.27 | \$149.59 | \$1.66 |
| 100 | \$63,442.04 | \$57,097.84 | \$228.39 | \$2.28 | \$98,088.06 | \$88,279.25 | \$176.56 | \$1.77 | \$129,869.49 | \$116,882.54 | \$155.84 | \$1.56 |
| 110 | \$67,480.34 | \$60,732.31 | \$242.93 | \$2.21 | \$104,145.52 | \$93,730.97 | \$187.46 | \$1.70 | \$137,744.16 | \$123,969.74 | \$165.29 | \$1.50 |
| 120 | \$71,518.64 | \$64,366.78 | \$257.47 | \$2.15 | \$110,202.96 | \$99,182.66 | \$198.37 | \$1.65 | \$145,618.86 | \$131,056.97 | \$174.74 | \$1.46 |

500 Seat (Users) Bundle Packages with Hosting for 1, 2 and 3 Year Terms

| Number of Courses | 1-Year Commitment | | | | 2-Year Commitment | | | | 3-Year Commitment | | | |
|-------------------|--------------------------------|--------------------------------|----------------------|---------------------------------|---------------------------------|--------------------------------|----------------------|---------------------------------|---------------------------------|--------------------------------|----------------------|---------------------------------|
| | 500 Seat List Price for 1 Year | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 500 Seat List Price for 2 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 500 Seat List Price for 3 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user |
| 10 | \$36,902.90 | \$33,212.61 | \$66.43 | \$6.64 | \$60,079.36 | \$54,071.42 | \$54.07 | \$5.41 | \$81,898.17 | \$73,708.35 | \$49.14 | \$4.91 |
| 20 | \$48,740.96 | \$43,866.86 | \$87.73 | \$4.39 | \$77,836.44 | \$70,052.80 | \$70.05 | \$3.50 | \$104,982.39 | \$94,484.15 | \$62.99 | \$3.15 |
| 30 | \$57,053.05 | \$51,347.75 | \$102.70 | \$3.42 | \$90,304.58 | \$81,274.12 | \$81.27 | \$2.71 | \$121,190.94 | \$109,071.85 | \$72.71 | \$2.42 |
| 40 | \$62,878.94 | \$56,591.05 | \$113.18 | \$2.83 | \$99,043.42 | \$89,139.08 | \$89.14 | \$2.23 | \$132,551.43 | \$119,296.29 | \$79.53 | \$1.99 |
| 50 | \$68,704.83 | \$61,834.35 | \$123.67 | \$2.47 | \$107,782.26 | \$97,004.03 | \$97.00 | \$1.94 | \$143,911.92 | \$129,520.73 | \$86.35 | \$1.73 |
| 60 | \$73,290.46 | \$65,961.41 | \$131.92 | \$2.20 | \$114,660.70 | \$103,194.63 | \$103.19 | \$1.72 | \$152,853.90 | \$137,568.51 | \$91.71 | \$1.53 |
| 70 | \$77,876.09 | \$70,088.48 | \$140.18 | \$2.00 | \$121,539.14 | \$109,385.23 | \$109.39 | \$1.56 | \$161,795.88 | \$145,616.29 | \$97.08 | \$1.39 |
| 80 | \$82,461.71 | \$74,215.54 | \$148.43 | \$1.86 | \$128,417.58 | \$115,575.82 | \$115.58 | \$1.44 | \$170,737.86 | \$153,664.07 | \$102.44 | \$1.28 |
| 90 | \$87,047.34 | \$78,342.61 | \$156.69 | \$1.74 | \$135,296.02 | \$121,766.42 | \$121.77 | \$1.35 | \$179,679.81 | \$161,711.83 | \$107.81 | \$1.20 |
| 100 | \$91,632.96 | \$82,469.66 | \$164.94 | \$1.65 | \$142,174.44 | \$127,957.00 | \$127.96 | \$1.28 | \$188,621.79 | \$169,759.61 | \$113.17 | \$1.13 |
| 110 | \$95,947.20 | \$86,352.48 | \$172.70 | \$1.57 | \$148,645.80 | \$133,781.22 | \$133.78 | \$1.22 | \$197,034.54 | \$177,331.09 | \$118.22 | \$1.07 |
| 120 | \$100,261.43 | \$90,235.29 | \$180.47 | \$1.50 | \$155,117.16 | \$139,605.44 | \$139.61 | \$1.16 | \$205,447.29 | \$184,902.56 | \$123.27 | \$1.03 |

1000 Seat (Users) Bundle Packages with Hosting for 1, 2 and 3 Year Terms

| Number of Courses | 1-Year Commitment | | | | 2-Year Commitment | | | | 3-Year Commitment | | | |
|-------------------|---------------------------------|--------------------------------|----------------------|---------------------------------|----------------------------------|--------------------------------|----------------------|---------------------------------|----------------------------------|--------------------------------|----------------------|---------------------------------|
| | 1000 Seat List Price for 1 Year | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 1000 Seat List Price for 2 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 1000 Seat List Price for 3 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user |
| 10 | \$48,051.33 | \$43,246.20 | \$43.25 | \$4.32 | \$78,002.00 | \$70,201.80 | \$35.10 | \$3.51 | \$106,157.61 | \$95,541.85 | \$31.85 | \$3.18 |
| 20 | \$63,172.60 | \$56,855.34 | \$56.86 | \$2.84 | \$100,683.90 | \$90,615.51 | \$45.31 | \$2.27 | \$135,644.07 | \$122,079.66 | \$40.69 | \$2.03 |
| 30 | \$75,477.36 | \$67,929.62 | \$67.93 | \$2.26 | \$119,141.04 | \$107,226.94 | \$53.61 | \$1.79 | \$159,638.37 | \$143,674.53 | \$47.89 | \$1.60 |
| 40 | \$84,914.37 | \$76,422.93 | \$76.42 | \$1.91 | \$133,296.56 | \$119,966.90 | \$59.98 | \$1.50 | \$178,040.52 | \$160,236.47 | \$53.41 | \$1.34 |
| 50 | \$94,351.38 | \$84,916.24 | \$84.92 | \$1.70 | \$147,452.08 | \$132,706.87 | \$66.35 | \$1.33 | \$196,442.70 | \$176,798.43 | \$58.93 | \$1.18 |
| 60 | \$100,848.73 | \$90,763.86 | \$90.76 | \$1.51 | \$157,198.10 | \$141,478.29 | \$70.74 | \$1.18 | \$209,112.54 | \$188,201.29 | \$62.73 | \$1.05 |
| 70 | \$107,346.07 | \$96,611.46 | \$96.61 | \$1.38 | \$166,944.12 | \$150,249.71 | \$75.12 | \$1.07 | \$221,782.35 | \$199,604.12 | \$66.53 | \$0.95 |
| 80 | \$113,843.42 | \$102,459.08 | \$102.46 | \$1.28 | \$176,690.12 | \$159,021.11 | \$79.51 | \$0.99 | \$234,452.16 | \$211,006.94 | \$70.34 | \$0.88 |
| 90 | \$120,340.76 | \$108,306.68 | \$108.31 | \$1.20 | \$186,436.14 | \$167,792.53 | \$83.90 | \$0.93 | \$247,122.00 | \$222,409.80 | \$74.14 | \$0.82 |
| 100 | \$126,838.10 | \$114,154.29 | \$114.15 | \$1.14 | \$196,182.16 | \$176,563.94 | \$88.28 | \$0.88 | \$259,791.81 | \$233,812.63 | \$77.94 | \$0.78 |
| 110 | \$132,794.93 | \$119,515.44 | \$119.52 | \$1.09 | \$205,117.40 | \$184,605.66 | \$92.30 | \$0.84 | \$271,407.63 | \$244,266.87 | \$81.42 | \$0.74 |
| 120 | \$138,751.76 | \$124,876.58 | \$124.88 | \$1.04 | \$214,052.64 | \$192,647.38 | \$96.32 | \$0.80 | \$283,023.45 | \$254,721.11 | \$84.91 | \$0.71 |

5000 Seat (Users) Bundle Packages with Hosting for 1, 2 and 3 Year Terms

| Number of Courses | 1-Year Commitment | | | | 2-Year Commitment | | | | 3-Year Commitment | | | |
|-------------------|---------------------------------|--------------------------------|----------------------|---------------------------------|----------------------------------|--------------------------------|----------------------|---------------------------------|----------------------------------|--------------------------------|----------------------|---------------------------------|
| | 5000 Seat List Price for 1 Year | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 5000 Seat List Price for 2 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user | 5000 Seat List Price for 3 Years | Price with 10% Bundle Discount | Annual Cost per User | Annual Cost per course per user |
| 10 | \$94,209.15 | \$84,788.24 | \$16.96 | \$1.70 | \$148,438.74 | \$133,594.87 | \$13.36 | \$1.34 | \$198,685.35 | \$178,816.82 | \$11.92 | \$1.19 |
| 20 | \$127,402.99 | \$114,662.69 | \$22.93 | \$1.15 | \$198,229.48 | \$178,406.53 | \$17.84 | \$0.89 | \$263,413.35 | \$237,072.02 | \$15.80 | \$0.79 |
| 30 | \$157,169.29 | \$141,452.36 | \$28.29 | \$0.94 | \$242,878.94 | \$218,591.05 | \$21.86 | \$0.73 | \$321,457.62 | \$289,311.86 | \$19.29 | \$0.64 |
| 40 | \$182,355.49 | \$164,119.94 | \$32.82 | \$0.82 | \$280,658.24 | \$252,592.42 | \$25.26 | \$0.63 | \$370,570.71 | \$333,513.64 | \$22.23 | \$0.56 |
| 50 | \$207,541.68 | \$186,787.51 | \$37.36 | \$0.75 | \$318,437.52 | \$286,593.77 | \$28.66 | \$0.57 | \$419,683.80 | \$377,715.42 | \$25.18 | \$0.50 |
| 60 | \$223,613.59 | \$201,252.23 | \$40.25 | \$0.67 | \$342,545.38 | \$308,290.84 | \$30.83 | \$0.51 | \$451,024.02 | \$405,921.62 | \$27.06 | \$0.45 |
| 70 | \$239,685.50 | \$215,716.95 | \$43.14 | \$0.62 | \$366,653.24 | \$329,987.92 | \$33.00 | \$0.47 | \$482,364.21 | \$434,127.79 | \$28.94 | \$0.41 |
| 80 | \$255,757.40 | \$230,181.66 | \$46.04 | \$0.58 | \$390,761.10 | \$351,684.99 | \$35.17 | \$0.44 | \$513,704.43 | \$462,333.99 | \$30.82 | \$0.39 |
| 90 | \$271,829.31 | \$244,646.38 | \$48.93 | \$0.54 | \$414,868.96 | \$373,382.06 | \$37.34 | \$0.41 | \$545,044.65 | \$490,540.19 | \$32.70 | \$0.36 |
| 100 | \$287,901.21 | \$259,111.09 | \$51.82 | \$0.52 | \$438,976.82 | \$395,079.14 | \$39.51 | \$0.40 | \$576,384.87 | \$518,746.38 | \$34.58 | \$0.35 |
| 110 | \$311,095.73 | \$279,986.16 | \$56.00 | \$0.51 | \$473,768.60 | \$426,391.74 | \$42.64 | \$0.39 | \$621,614.19 | \$559,452.77 | \$37.30 | \$0.34 |
| 120 | \$334,290.25 | \$300,861.23 | \$60.17 | \$0.50 | \$508,560.38 | \$457,704.34 | \$45.77 | \$0.38 | \$666,843.48 | \$600,159.13 | \$40.01 | \$0.33 |

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